

The **ACALETICS**[®] Unmatched Investment!

Before External Operator Needs

Analysis Report #1



Math. Trust. Results.

External Operator (LSI): Sample Data

Turnaround Option Plan – Phase 2 *for districts for implementation in 2018-19*

2018-2019 School Year

August 2018: Launch Schools for Rigor as EO. LSI will provide monthly progress updates to the school district throughout the 2018-19 school year. Those reports will be provided through the Executive Action Team (EAT) and be specific to academic data growth measures at the schools.

July 2019: Once the FLDOE has announced school grades, at the district’s request LSI will revert its contractual services from EO to school partner for any school that attains a grade of C or higher. LSI will continue enhanced treatment for the remainder of the year to ensure school capacity to sustain growth toward becoming a Model School for Rigor.

2019 – 2020 School Year to 2021 – 2022 School Year

LSI will continue significantly enhanced treatment as an EO, or standard Schools for Rigor services as a school partner for the duration of the contract.

Assurance 2: Selecting a Successful Organization

The district shall select an organization with a successful record of providing support to high-poverty, low-performing schools, and shall provide evidence of its qualifications to the department.

Results of LSI’s School for Rigor treatment in Florida turnaround schools are shown in the chart below:

District	School	2015	2016	2017	Change
Palm Beach	Belle Glades ES	F	C		↑
Palm Beach	Canal Point ES	F	C		↑
Palm Beach	Glade View ES	D	C		↑
Palm Beach	Glades Central HS	C	C		→
Palm Beach	Gove ES	D	D		→
Palm Beach	Lake Shore MS	F	C		↑
Palm Beach	Pahokee ES	D	C		↑
Palm Beach	Pahokee MS/HS	C	C		→
Palm Beach	Pioneer Park ES	D	C		↑
Palm Beach	Rosenwald ES	D	B		↑

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Pasco	Gulfside ES		D	C	↑
Pinellas	Bear Creek ES	D	C	A	↑
Seminole	Idyllwilde ES		D	D	→
Seminole	Midway ES		D	C	↑
Seminole	Pine Crest ES		F	D	↑

The demographics of students in the treatment schools are shown in the chart below:

District	School	Percent of Minority Students	Percent of Economically Disadvantaged Students
Palm Beach	Belle Glades ES	96.2	96.4
Palm Beach	Canal Point ES	96.0	98.9
Palm Beach	Glade View ES	99.7	97.2
Palm Beach	Glades Central HS	98.2	94.6
Palm Beach	Gove ES	96.4	97.2
Palm Beach	Lake Shore MS	99.2	96.6
Palm Beach	Pahokee ES	97.6	97.2
Palm Beach	Pahokee MS/HS	98.7	95.2
Palm Beach	Pioneer Park ES	99.4	99.7
Palm Beach	Rosenwald ES	99.0	98.6
Pasco	Gulfside ES	41.9	87.7
Pinellas	Bear Creek ES	61.2	100
Seminole	Idyllwilde ES	81.7	83.9
Seminole	Midway ES	84.2	84.8
Seminole	Pine Crest ES	72.0	92.4

Based on this evidence, PCS believes that LSI’s School for Rigor and significantly enhanced treatment as EO is likely to rapidly improve the quality of teaching and learning in Fairmount Park Elementary and Lakewood Elementary, and put them on a sustainable trajectory toward attainment of model school status.

Assurance 3: Instructional Staff

The district shall ensure teachers are not rehired at the school, unless they are effective or highly effective instructors, as defined in the district’s approved evaluation system, pursuant to section 1012.34, F.S. If the district establishes a district-managed charter school, the district shall ensure all instructional personnel are not employees of the school district, but are employees of an

External Operator (LSI): Service Schedule & Pricing

Schedule A

Initial School Assessment

NEEDS ASSESSMENT

(Signed Contract Date to April)

- Conduct review of operational support systems such as budget, facilities, supplies, maintenance, food service, transportation, IT infrastructure and resources.
- Review school leadership, instruction and curriculum.
- Report needs assessment findings.

Develop Year 1 Comprehensive School Action Plan and staffing plan.

Cost -- \$62,250

READINESS PHASE

(April to July)

- Develop communication plan for the community and school.
- Assist in leadership and faculty retention and hiring of new administrators and faculty
- Prepare School Leadership Team to execute Year 1
- Comprehensive School Plan.
- Train all administrators, school-based instructional coaches, and professional learning community leaders.
- Provide teacher orientation and professional development.
- Provide Leadership Coach and Faculty Coach resources to prepare the school coaches and PLC leaders for the new systems for the following year and engage in coaching and training of the leadership team and faculty.

Cost -- \$81,750

External Operator (LSI): Service Schedule & Pricing

Schedule B

Levels of Service

External Operator Model

- Provide External Operator Practice Leader as area superintendent.
- Provide dedicated Faculty and Leadership Coach resources.
- Oversee all school operations.
- Assume primary responsibility for all school academic programs, curriculum and instruction.
- Assign, reassign, coach and evaluate school personnel.
- Provide professional development and supportive tools and resources including Growth Tracker technology platform, books and materials.
- Identify, train, and coach professional learning community leaders.
- Provide Standards Tracker technology tool to measure daily progress of student academic growth.
- Correlate Standards Tracker data to district interim/benchmark and state summative assessments.
- Develop Model ELA curriculum and instructional materials (beginning summer of 2019)
- Conduct RigorWalks, surveys, data analysis and reporting to measure growth of next generation instructional systems

Fee is \$624,000

Enhanced Schools of Rigor – Level 1

- Provide dedicated Faculty and Leadership coach resources.
- Provide teacher professional development, Growth Tracker technology platform, books and materials.
- Provide training and coaching of professional learning community leaders.
- Provide Standards Tracker technology tool to measure daily progress of student academic growth.
- Correlate Standards Tracker data to district interim/benchmark and state summative assessments.
- Develop Model ELA curriculum and instructional materials (beginning summer of 2019)
- Conduct RigorWalks, surveys, data analysis and reporting to measure growth of next generation instructional systems.
- Initiate Human Capital Management system with micro-credentialing.
- Provide monthly Executive Action Team project review meetings.
- Initiate Next Generation coaching system.**
- Initiate Next Generation leadership system
- Initiate Next Generation PLC
- Next Generation MTSS

Fee is \$498,000

External Operator (LSI): Service Schedule & Pricing

Enhanced Schools of Rigor – Level 2

- Provide dedicated Faculty and Leadership coach resources.
- Provide teacher professional development, Growth Tracker technology platform, books and materials.
- Provide training and coaching of professional learning community leaders.
- Provide Standards Tracker technology tool to measure daily progress of student academic growth.
- Correlate Standards Tracker data to district interim/benchmark and state summative assessments.
- Develop Model Mathematics curriculum and instructional materials (beginning summer of 2020)
- Complete, Implement and revise Model ELA curriculum
- Conduct RigorWalks, surveys, data analysis and reporting to measure growth of next generation instructional systems.
- Continue development of Human Capital Management system with micro-credentialing.
- Provide monthly Executive Action Team project review meetings.
- Next Generation coaching system operating and generating results.**
- Next Generation leadership system operating and generating results**
- Next Generation PLC fully operating and generating results
- Next Generation MTSS fully operating and generating results

Fee is \$298,000

Standard Schools of Rigor

- Provide teacher professional development, Growth Tracker technology platform, books and materials.
- Provide training and coaching of professional learning community leaders.
- Provide Standards Tracker technology tool to measure daily progress of student academic growth.
- Correlate Standards Tracker data to district interim/benchmark and state summative assessments.
- Conduct RigorWalks, surveys, data analysis and reporting.
- Provide monthly Executive Action Team project review meetings.

Fee is \$198,000



2016-17 ACALETICS® Successful Partnerships (Low-Performing Schools)

Note

ACALETICS® has a **highly successful** record of partnering with **high-poverty, low-performing** schools as evidenced by assisting the turnaround schools shown on the chart below.

For the 2016-17 school year, ACALETICS® partnered with the turnaround schools below.

District	School	2015	2016	2017	Change
BROWARD	DEERFIELD PARK ELEMENTARY	D	D	B	↑
BROWARD	PINEWOOD ELEMENTARY	D	D	B	↑
BROWARD	WATKINS ELEMENTARY	D	D	B	↑
BROWARD	BETHUNE MARY M ELEMENTARY	D	F	C	↑
BROWARD	CHARLES DREW ELEMENTARY	F	D	C	↑
BROWARD	COLBERT ELEMENTARY	D	D	C	↑
BROWARD	LAKE FOREST ELEMENTARY	F	D	C	↑
BROWARD	TEDDER ELEMENTARY	D	D	C	↑
MANATEE	JAMES TILLMAN ELEMENTARY	F	F	B	↑
ORANGE	IVEY LANE ELEMENTARY	F	D	B	↑
ORANGE	ORLO VISTA ELEMENTARY	F	C	B	↑
ORANGE	ROCK LAKE ELEMENTARY	D	D	B	↑
ORANGE	CARVER MIDDLE	D	F	C	↑
ORANGE	EAGLES NEST ELEMENTARY	D	D	C	↑
ORANGE	ECCLESTON ELEMENTARY	F	F	C	↑
ORANGE	MEADOWBROOK MIDDLE	D	D	C	↑

Data Source: Florida Department of Education



2016-17 ACALETICS® Successful Partnerships (Low-Performing Schools)

Note

For the 2016-17 ACALETICS® turnaround school partnership, the average school had **97% minority students** and **98% economically disadvantaged students**.

District	School	Percent of Minority Students	Percent of Economically Disadvantaged Students
BROWARD	DEERFIELD PARK ELEMENTARY	98.5	94.9
BROWARD	PINEWOOD ELEMENTARY	96.2	90.6
BROWARD	WATKINS ELEMENTARY	96.8	97.8
BROWARD	BETHUNE MARY M ELEMENTARY	95	97.5
BROWARD	CHARLES DREW ELEMENTARY	98.5	98.9
BROWARD	COLBERT ELEMENTARY	95.7	95.4
BROWARD	LAKE FOREST ELEMENTARY	97.9	97.3
BROWARD	TEDDER ELEMENTARY	97.4	97.5
MANATEE	JAMES TILLMAN ELEMENTARY	86.3	100
ORANGE	IVEY LANE ELEMENTARY	98.5	100
ORANGE	ORLO VISTA ELEMENTARY	93.4	100
ORANGE	ROCK LAKE ELEMENTARY	99.2	100
ORANGE	CARVER MIDDLE	99.4	100
ORANGE	EAGLES NEST ELEMENTARY	98.1	100
ORANGE	ECCLESTON ELEMENTARY	99.5	100
ORANGE	MEADOWBROOK MIDDLE	97.8	100

Data Source: Florida Department of Education